



FAISAL MALIK GROUP

# Corporate Profile

**WE HELP PEOPLES,  
BUSINESSES & NATIONS**

**INNOVATE &  
GROW**



#### **PURPOSE**

To be a leader in the financial industry by providing enhanced services, relationship and profitability.

#### **VISION**

To provide quality services that exceeds the expectations of our esteemed customers.

#### **MISSION STATEMENT**

To build long term relationships with our customers and clients and provide exceptional customer services by pursuing business through innovation and advanced technology.

**FAISAL MALIK Group** Founded in 2006, with the first flagship comprehensive financial services arm of **Capital Wealth Consult** in 2012, while **Faisal Malik & Co [Chartered Accountant]** officially operates in January 2018. We are now ready to take up the roles as comprehensive national one stop financial solution.

Our main role covers vast areas of financial ecosystem from accounting, management consulting, business advisory, corporate training up to financial planning (corporations and individuals).

To date, we have clocked more than RM115 million Assets Under Management with more than 120 associates throughout the country. While our consulting arm affiliates with national prominent professional varying disciplines.

## Our Philosophy

#### **CORE VALUES**

We believe in treating our customers with respect and faith.

We grow through creativity, invention and innovation.

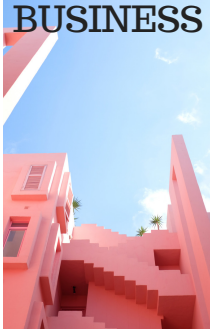
We integrate honesty, integrity and business ethics into all aspects of our business functioning.

We treat our people as part of precious resources, possess the sense of belonging.

We adopt Islamic principles, contributes and giving back.

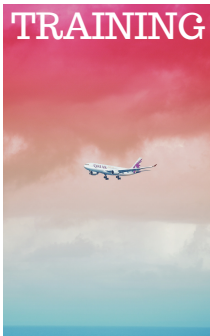
# Deliverables

## BUSINESS MENTORING



Our Mentoring Program Comprises of from starting up, existing towards expansion which comprises varying elements from Management, Technical, Marketing, Market access as well as Financial on ENTREPRENEURSHIP and BUSINESS perspective.

## TRAINING CONSULTANCY



To innovate training program in meeting organisation's needs by providing an impactful training for productivity improvement. We embedded positive values in transforming individual, business and organisation flying to a new height.

## FINANCIAL PLANNING



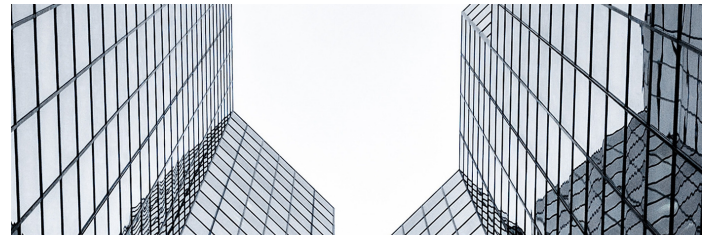
We provides training, workshops, small group session to set up and design comprehensive plan for individuals and businesses. It's the process of meeting your life goals through the proper management of your finances.

## ISLAMIC FINANCE ADVISORY



At FMC, we provides:  
i- Training and Development on related Syariah audit.  
ii- Advisory and Consultancy  
Syariah audit has become integral part of Islamic finance institutions (IFI) ecosystem worldwide.

## COLLABORATIONS



We look forward collaborate with more **learning institutions** locally and abroad as key learning partner; We also collaborate as key delivery partner in consulting, strategic and financial areas with **Financial Institutions** with the objective to Abreast with the latest business needs, climates and way forward.

## BUSINESS ADVISORY



To improve Business Performance, Mitigate Risk; Strategic challenge into opportunities; Branding for performance, People performance driven; Perform management and risk consulting; Revenue and sales stream strategy; Outsourcing and Placement.

## BOOKKEEPING & ACCOUNTING



We provide valuable support to your existing accounting department or act as a virtual accounting team depending on the level of support you need and tailor made to support your business need.

## DUE DILIGENCE



We provides financial and tax due diligence and transaction support services to buyers, lenders and sellers in a variety of transaction situations. to further discuss the scope of our financial and tax due diligence services with your board.

# FMC Group Key Team Members

## CHIEF EXECUTIVE - Tn Hj Faisal Malik



A founder of Capital Wealth Consult and principal of Faisal Malik & Co (Chartered Accountant). A fellow members of Malaysian Institute of Accountant(MIA), an ASEAN Chartered Professional Accountant (ACPA) as well as a Certified Financial Planner(CFP) from Financial Planning Association (USA) . A Certified ToT Business Mentor from EDII India. Awarded DPIN (Pakar Industri Negara) by Malaysia Government. A council member of Associations of Certified Business Consultants Malaysia (ACBC). A DASCUM Facilitator and a Certified Trainer by HRDF. Formerly with Shell, Sime Darby and UMW Group. 20 Years of Industry Experience. View profile at <https://faisalmalikco.com/about-us/>

## HEAD - BUSINESS ADVISORY, TRAINING CONSULTANCY



**Tn Haji Abdul Rashid Anuar**  
Certified Master Coach, Business Mentor with over 35 years of experience in various industry. View profile <https://faisalmalikco.com/hj-abdul-rashid/>



**Tn Shairul Cobley**  
A business strategist with over 28 years industrial experience local and regional. View profile <https://faisalmalikco.com/shairul-cobley/>

## HEAD - ACCOUNTING, DUE DILIGENT ADVISORY



**Tn Abidi Yunus C.A.(M)**  
Qualified Accountant, served MNCs, 18 years of industrial experience in accounting, tax matter. View profile <https://faisalmalikco.com/abidi-yunus/>



**Tn Faris Kamis C.A.(M)**  
Qualified Accountant, served MNCs, 15 years of industrial experience in accounting, tax matter. View profile <https://faisalmalikco.com/fariz-kamis/>

## HEAD - FINANCIAL PLANNING, ASSET MANAGEMENT



**Tn Hj Nasrulkhak Yusof**  
Diplomatic Officer(PTD), BA(Accounting, 9 years in financial planning and training industry



**Pn Melissa Mansor**  
Risk Assurance specialist, former Marsh brokers, 8 years in financial planning and asset management industry.

# FMC Group Past/Present Key Projects

Faisal Malik & Co

- Lead roles in strategic management, business advisory, financial planning and modeling as consultant, trainer, and business builder.
- Key business consultant and speaker on sales , business and team strategy for AIG ,AIA and Public Bank group as well as YaPEIM nationwide branch managers and top executives.
- Lead 145 financial consultants and drives to achieve RM120 millions revenues as at July 2018.
- Awarded as Top Nationwide Agency Speaker 2013-2015 for Public Bank Group (Sales, Motivation, Leadership, Business Growth)
- RM20 million Agency Awards 2007-2017 (Financial Planning)
- Regular invited guest speakers in MSU, UITM, UMK, Unisel, speak on corporate directorship and entrepreneurship.
- Key trainer and consultants in Khazanah GEMS Graduate Employability (2010-2015)
- As Coach and trainer for Malaysia Airlines Outplacement(OPSS) project, covers financial planning and entrepreneurship transition.
- Lead in setting up numbers of National Occupancy and Standard Skills (NOSS) and a certified DASCUM Facilitator - JPK Malaysia
- Consultant and Trainer for SIRIM Malaysia - Business and Investment Valuation
- Trainer for Entrepreneur scheme under FELDA Group
- Lead O.S.T.T. technique, Japanese way of Secret Marketing, SMART planning, safe test approach, power coach, theory of success, VETO approach, art of influencing, High Performance Teambuilding, speak up program!
- Design program lead for 'Positive Attitudes and Motivation Skills for Effective Workforce" for MMC GAMUDA Group (Malaysia MRT Project Team), OYL Manufacturing Holding, Pernec Holding and YaPEIM (Ministry Of Finance).
- Soft skills trainer on personal influence and business communication skills for Malaysia AirForce, Malaysia NAVY, East Coast Economic Region (ECER).
- As Consultant on Project 'Revamp World Palm Oil Industry' - Independent RSPO Project Team
- As Consultant on Project Asian Single Currency (Model EURO) RM Billion
- Problem Solving Skills Training under Toyota Motor Corporation (Japan) Learning Syllabus.

## 1 - Faisal Malik & Co [ CA ]



FAISALMALIK & Co

## 2 - Capital Wealth Consult [SA0224475-W]



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