



FAISAL MALIK & Co

FAISAL MALIK GROUP

**CORPORATE
PROFILE**

**Our
Philosophy**

**FMC Group
Key Team
Members**

**Our
Contacts**

**Past
Projects
/ Clients**

Deliverable

**WE DEVELOP PEOPLE,
INNOVATE BUSINESSES
& NATIONS**



**A member Firm of
MALAYSIA INSTITUTE OF ACCOUNTANT**

www.faisalmalikco.com



Our Philosophy

FAISAL MALIK GROUP started in 2006 and launched its flagship a comprehensive financial services arm, Capital Wealth Consult in 2012. This later followed with Faisal Malik & Co (Chartered Accountant) in January 2018.

We are positioned as a one-stop financial solution service centre.

Our main role covers areas of financial ecosystem, from accounting, management consulting, business advisory, corporate training, up to financial planning, both corporate and individual.

To date we have achieved more than RM135 million assets Under Management with more than 120 associates throughout the country. Our consulting arm have affiliations with prominent professionals and corporations of various disciplines.

PURPOSE

VISION

**MISSION
STATEMENT**

**CORE
VALUES**

PURPOSE

To be a leader in the financial industry by providing enhanced services, relationship and profitability.





To provide quality services that exceeds the expectations of our esteemed customers.



Managing Partner



Mohamad Faisal is the Managing Partner of FMC (C.A.), He is an immediate past Vice President of the Malaysia Institute of Accountants (MIA). Mohamad Faisal has 26 years of diverse experience in both financial and multinational commercial firms within Asia Pacific such as Shell, UMWT as well as Sime Darby group. He has spent many years helping leaders and apply governance principles and generate value for the organisation. He has extensive exposure to management, sustainability, and ESG and has held various board and committee roles. He is also a member of the Discipline Committee Panel to the Malaysian Bar, President of the Institute Syariah Audit Malaysia (ISAM), and a member of the Nexus Governing Committee (NGC) for Professional Services Productivity Nexus (PSPN) to Malaysia Productivity Corporation (MPC).

Profile



FAISAL MALIK CO

faisalmalikco.com



Tn Haji Abdul Rashid Anuar

Certified Master Coach, Business Mentor with over 35 years of experience in various industry. View profile <https://faisalmalikco.com/hj-abdul-rashid/>



Tn Shairul Cobley

A business strategist with over 28 years industrial experience local and regional. View profile <https://faisalmalikco.com/shairul-cobley/>

FMC Group Key Team Members

HEAD - ACCOUNTING, DUE DILIGENT ADVISORY



Abidi Yunus C.A.(M)

Chartered Accountant, served MNCs and PLCs with 26 years industrial and corporate sectors on accounting, tax and strategic matters.



Faris Khamis C.A.(M)

Chartered Accountant, served MNCs and PLCs with 24 years industrial and corporate sectors on accounting, tax and strategic matters.



Nusin Bin Ahap C.A.(M)

26 Years of a cross border financial services across various sectors including plantation, energy, education and SME capacity building

SENIOR CONSULTANT – SPECIAL PROJECT



Siti Mahani Ab Gani

A First class honor Actuarial Science with 12 Years Financial Advisory and corporate strategic recovery, projects and feasibility studies and governance advisory



Tn Hj Nasrulkhak Yusof

Diplomatic Officer(PTD), BA(Accounting, 9 years in financial planning and training industry



Pn Melissa Mansor

Risk Assurance specialist, former Marsh brokers, 8 years in financial planning and asset management industry.

HEAD - FINANCIAL PLANNING, ASSET MANAGEMENT

**Business
Advisory**

**Business
Mentoring**

**Governance
and Risk**
(Section 17A MACC
Act)

**Strategic
Management
and Planning**

**Training &
Consulting**

**Personal
Finance**

Collaborations

**Bookkeeping
&
Accounting**



DELIVERABLES

BUSINESS ADVISORY

To improve Business Performance,
Mitigate Risk; Strategic challenge
into opportunities; Branding for
performance, People performance
driven; Perform management and
risk consulting; Revenue and sales
stream strategy; Outsourcing and
Industry Placement.



Part of Key Speaking Engagements on: (ESG, Sustainability, Fraud)

MIA International
Accountants Conference
(2020 – 2024)



Embracing ESG Reporting
and Carbon Emission Target
3,300 Delegates

Quantity Surveying
International
Convention (2024)



Embracing ESG Reporting
and Carbon Emission Target
600 Delegates

2nd ASEAN Finance
Innovation Conference
(2024)



The fight Against ESG Skepticism:
How can we be ready
500 Delegates

ASIA ANTI-FRAUD
Leaders Summit
(2023)



Result-Driven Fraud Analytics Auditing
Practices in the Scamdemic Arena
500 Delegates

Konvensyen Mendapani
Hala tuju ESG – AMCAF
(2023)



Halatuju ESG dan amalan
firma Perakaunan
600 Delegates

ASEAN Conference on Risk
Management (2023)



Embracing the Data
Governance and Risk
500 Delegates

Konvensyen Tadbir Urus
dan Integriti – Malaysia
Finance Professional (2023)



Amalan baik Governan
dalam Tadbir Urus Korporat
200 Delegates

MARDI Sustainability
Convention (2024)



Sustainability and ESG in
Agricultural Economy
200 Delegates

Part of Key Speaking Engagements on: (Business Development, Leadership and Sales)

Faisal Malik & Co

[CONSULTANTS & ACCOUNTANTS]

‘FM’ Past Conference Speaking Engagement

- Khazanah Gems 7 series, 2000 pax
- Public Bank Group 21 Series Nationwide (1000 pax)
- AIG Asia 800 Pax
- MCIS Group 550 Pax
- Allianz Group 300 Pax
- YaPEIM Nationwide PC Conference 300 pax
- Top Voices Malaysia (TVM) 145 pax
- MMC Gamuda leadership 112 pax
- GAM United 102 Pax
- MaGIC Cyberjaya 80 Pax



Part of Key Speaking Engagements on: (Business Development, Leadership and Sales)



Past Conference
Speaking
Engagement



Part of Key Speaking Engagements on: (Business Development, Leadership and Sales)



FMC Featured In:

FRIDAY JUNE 10, 2022 **13** THEEDGE CEO MORNING BRIEF

HOME

KUALALUMPUR (June 9): A majority of small and medium enterprises (SMEs) are looking for subject experts and resources on environmental, social and governance (ESG) to adopt the principles.

Speaking at the Malaysian Institute of Accountants (MIA) International Accountants Conference 2022 on Thursday (June 9), Mohamad Faisal Abdul Malik, managing partner of financial services company Faisal Malik & Co, said that SMEs view ESG adoption as an additional burden compared to listed entities, especially when there is a lack of the "G" factor in ESG.

He said that the most common issue raised by SMEs, during the regulators' roundtable and awareness sessions revolving on ESG, was on getting talents and resources.

"SMEs already have to comply with any loss or regulation that might affect the company such as the labour law and safety law. They have already adhered to that but when it comes to the 'G' factor, practically and in

Talents and resources said to be main challenges for SMEs to adopt ESG in Malaysia

BY HAILEY CHUNG
theedgemarkets.com

overall, the majority are looking for resources. "Where to get the framework and where to source for a talent such as a consultant or a subject expert, these are the key challenges they face in the Malaysia context," Faisal said as one of the speakers of the virtual session titled "Understanding the 'G' in ESG for Sustainability".

He added that SMEs are open to ESG adoption though they are also struggling to see its value.

"It is an emerging demand... on the other side, SMEs are looking at it as an additional burden and they don't really see the value although the bigger players — public listed entities out there — know it can increase shareholders' value, get benefits for people and the community at large.

"But for SMEs, they look at the challenges and at the end of the day, it is about resources. How much money or capital that they need to put into this kind of agenda, but regulators, governors, the whole ecosystem have to come in to play a role on the importance of adopting this ESG," he said.

Faisal is a council member of MIA, serving as a member of the Discipline Appeal Board to MIA, a member of the Discipline Committee Panel to the Malaysian Bar, director of Institute Shariah Audit Malaysia, and a member of the Nexus Governing Committee for Professional Services Productivity Nexus of Malaysia Productivity Corp.

FRIDAY, JUNE 10, 2022
ISSUE 391/2022

THEEDGE
MALAYSIA

CEOMORNINGBRIEF

HOME: RAM shareholders allow single party to raise stake above 20% at AGM p5
Former director raises questions on Perak Corp's scheme of arrangement with creditors p7
WORLD: ECB calls time on era of ultra-low rates with big hike possible p15
China weighs reviving Jack Ma's Ant IPO as crackdown cases p19

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MALAYSIA MADANI
mia MALAYSIAN INSTITUTE OF ACCOUNTANTS

REGULATING & DEVELOPING THE ACCOUNTANCY PROFESSION
www.mia.org.my

BERITA

MOHAMAD FAISAL ABDUL MALIK
NAIB PRESIDEN INSTITUT AKAUNTAN MALAYSIA

GEMILANG - YDP AGONG • SABAH PERLU KESTABILAN POLITIK, PERPADUAN BA

MOHAMAD FAISAL ABDUL MALIK
NAIB PRESIDEN INSTITUT AKAUNTAN MALAYSIA
2019/03 | 30.01.2023 | JTI POTENSI PERUBATAN DALAM TANAMAN

MOHAMAD FAISAL ABDUL MALIK
PENGANALISA KORPORAT DAN PERNIAGAAN
20:26:49 | 06.05.2022 | UN SEMENTARA | DUJA MAUT

RTINGKAT DAYA TAHAN PMKS DAPI INFLASI
SAMA
HAMAD FAISAL ABDUL MALIK
GAMALISA KORPORAT DAN PERNIAGAAN
JIN, 22 OGOS 2022
DO PAGI

MOHAMAD FAISAL ABDUL MALIK
PENGANALISA KORPORAT DAN PERNIAGAAN
30.08.06 | 18.07.2021 | JOKA KELDA SABAH MENGERAS

30 JANUARI 2023 - BERITA
KENAIKAN HAD PEMBIAY

Nasional

Selasa, 22 Januari 2019

Persekitaran PKS beroperasi dengan lebih baik

Langkah elok lebih ramai usahawan mufliks jika sektor tidak segera dibuka

Oleh Almazlin Alias
zahrin@hib.com.my

KUALA LUMPUR: Persekitaran kecil dan sederhana (PKS) yang berprestasi akan berkesan beroperasi segera dengan penuh keyakinan apabila sektor perniagaan (SOP) dibuka lagi menjelang hujung tahun ini, kata Menteri Perdagangan Antarabangsa dan Industri, Mahfuz Omar.

Pengumuman Kerajaan dan Perindustrian, Mahfuz Pinali Abdul Malik, berkata lantunan SOP serta peraturan yang disetujui akan kerajaan pasti tidak membatasi lagi persekitaran perdagangan kecil berketuhan lebih lama.

"Seterusnya, kerajaan di samping sedia membuka semula sektor perniagaan kurang perlu untuk membolehkan PKS dengan syarat SOP baktari dalam operasi masing masing."

"Bantuan kewangan dan insentif akan diberikan kepada PKS yang telah dalam perkara tidak aktif atau PKS yang tidak mampu beroperasi kerana telah lama menyempit."

"Kerajaan akan membolehkan yang ditawarkan dalam juga pada masa ini, kerana mereka adalah PKS yang mampu melaksanakan dengan

keayaan aliran tunai," katanya kepada media.

Menyentuh Persekitaran (Sukatan dan Koperasi (MAGKAS) dan SMEs) yang menyempit, Mahfuz berkata, kerajaan akan membuka kembali sektor perniagaan yang telah ditutup kerana mereka telah beroperasi dengan baik.

"Malah, Mahfuz Pinali berjanji akan membuka semula sektor perniagaan yang telah ditutup kerana mereka telah beroperasi dengan baik."

Berbalas, peralihan ke arah perdagangan yang lebih pesat akan membuka kembali sektor perniagaan yang telah ditutup kerana mereka telah beroperasi dengan baik."

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Bantuan kewangan dan moratorium bank penyelesaian yang jitu dalam perkara 'hidup atau mati'

Mahfuz Pinali
Abdul Malik,
Menteri Perdagangan dan Perindustrian

Kajian PKS Malaysia juga dapat sektor 30 peratus PKS perlu tutup atau berhenti jika PKP dilanjutkan lagi

Michael Kien
Presiden Persekutuan PKS Malaysia

"Langgati PKP menyebarkan banyak perniagaan kecil tidak boleh bertahan dengan hanya 30 peratus perniagaan berketuhan penuh, perkhidmatan penting tidak boleh beroperasi dengan baik."

menawangi sehingga 30 peratus kecil pemilikan," katanya.

Sementara itu, hari pertama perniagaan (SOP) akan dibuka menjelang hujung tahun ini, kata Menteri Perdagangan Antarabangsa dan Industri, Mahfuz Omar.

"Malah, Mahfuz Pinali berjanji akan membuka semula sektor perniagaan yang telah ditutup kerana mereka telah beroperasi dengan baik."

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[illegible]

Bisnis

Kuala Lumpur: Naikna kadar Cukai Hutan dan Perkhidmatan (SST) mulai 1 Mac 2004, khususnya kepada sektor logistik kepada 60 peratus berbanding 60 peratus tidak dikenakan dalam tempoh terdekat ini.

Pengalisan korporat dan Pemilikan merangkap Pengarah Urusan Kumpulan Faisal Malik Co. Mohamed Faisal Abdul Malik berkata, diakui purata kerugian, cukai hasil negara adalah rendah berbanding **Kuaran Dalam Negara Kecil (KDNK).**

Namun, iaitunya, apa yang perlu ditanyakan adalah bagaimana sumber tambahan perlu ditekunkan oleh pihak berkuasa bagi memastikan kutipan cukai Malaysia tidak jatuh ketirang-tinggalan berhubung jiran yang menggunakan sistem Cukai Barang dan Perkhidmatan (GST) atau Cukai Nilai Tambah (VAT).

"Sebenarnya terdapat beberapa pelabur asing lesa dan kaya yang masih menikmati hasil dividen yang mana akan memberi tarpan cukai dividen,

seleksi orang rakyat. "Naikna cukai juga memberi kesan daya saing negara kepada (negara) jiran yang giat memacu ekonomi masing-masing untuk men-

rik pelabur supaya menjadi lebih kepada pelbagai sektor.

"Malah, risiko pengalisan sektor perusahaan mikro, kecil dan sederhana (PKMS) yang sedia terke-

san dengan permintaan yang merosot, akan terjejas," katanya kepada *Berita Metro*.

Menurutnya, lesang langgar kepada digital negara juga akan ter-

babit apabila syarat lebih menitik kepada penyusunan strategi survival baharu, termasuk lesang langgar kepada lebih 500,000 pekerja dalam ekosistem logistik.

Jeluan berlatar, persatuan ekonomi dan PKMS juga berketik rapat dengan ekosistem pekerjaan negara dan kemudiannya memajukan peluang pekerjaan kepada golongan anak muda.

"Bagaimanapun, penajiran dengan visi strategik Malaysia sebagai Gerbang Serantau melalui adagannya meningkatkan cukai perkhidmatan ke atas perkhidmatan logistik memerlukan pertimbangan lebih terhadap penajiran yang ditentang wawakan Malaysia, seperti yang diperincikan dalam Pelan Induk Logistik dan Fasilitas Perdagangan Malaysia.

"Ini bertujuan melibatkan Malaysia sebagai Gerbang Serantau untuk Asia Tenggara.

"Pelebaran kepada rangkai kerja cukai perkhidmatan harus dinilai untuk potensi lesang kepada naitan lebih penubatan dan penajiran yang dengan objek strategik negara kita.

"Oleh itu, merian cukai, boleh, tapi bukan se-

masa terketik ini," iaitunya,

[illegible]



Past/Present Projects

- Lead roles in strategic management, business advisory, financial planning and modeling as consultant, trainer, and business builder.
- Key business consultant and speaker on sales , business and team strategy for AIG ,AIA and Public Bank group as well as YaPEIM nationwide branch managers and top executives.
- Lead 145 financial consultants and drives to achieve RM120 millions revenues as at July 2018.
- Awarded as Top Nationwide Agency Speaker 2013-2015 for Public Bank Group (Sales, Motivation, Leadership, Business Growth)
- RM20 million Agency Awards 2007-2017 (Financial Planning)
- Regular invited guest speakers in MSU, UITM, UMK, Unisel, speak on corporate directorship and entrepreneurship.
- Key trainer and consultants in Khazanah GEMS Graduate Employability (2010-2015)
- As Coach and trainer for Malaysia Airlines Outplacement(OPSS) project, covers financial planning and entrepreneurship transition.
- Lead in setting up numbers of National Occupancy and Standard Skills (NOSS) and a certified DASCUM Facilitator – JPK Malaysia
- Consultant and Trainer for SIRIM Malaysia – Business and Investment Valuation
- Trainer for Entrepreneur scheme under FELDA Group
- Lead O.S.T.T. technique, Japanese way of Secret Marketing, SMART planning, safe test approach, power coach, theory of success, VETO approach, art of influencing, High Performance Teambuilding, speak up program!
- Design program lead for ‘Positive Attitudes and Motivation Skills for Effective Workforce” for MMC GAMUDA Group (Malaysia MRT Project Team), OYL Manufacturing Holding, Pernec Holding and YaPEIM (Ministry Of Finance).
- Soft skills trainer on personal influence and business communication skills for Malaysia AirForce, Malaysia NAVY, East Coast Economic Region (ECER).
- As Consultant on Project ‘Revamp World Palm Oil Industry’ – Independent RSPO Project Team
- As Consultant on Project Asian Single Currency (Model EURO) RM Billion
- Problem Solving Skills Training under Toyota Motor Corporation (Japan) Learning Syllabus.

Past Clients



FAISAL MALIK CO

faisalmalikco.com



WE HELP
BUSINESSES

**INNOVATE
& GROW**

FAISAL MALIK GROUP

Corporate Profile

- ENVIRONMENTAL, SOCIAL, GOVERNANCE (ESG) ADVISORY
- GOVERNANCE AND CONTROL
- CORPORATE LIABILITY S17A
- FINANCIAL DUE DILIGENCE
- SYARIAH AUDIT ADVISORY
- PROJECT FEASIBILITY STUDY
- INVESTMENT / BUSINESS VALUATION
- RISK MANAGEMENT
- BUSINESS MENTORING
- CORPORATE ADVISORY
- FINANCIAL ACCOUNTING
- MANAGEMENT CONSULTING
- TRAINING AND COACHING
- PERSONAL FINANCE
- STRATEGIC PLANNING
- SME / START-UP CAPACITY BUILDING

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FMC ADVISORY



faisalmalikco.com

Does Your Business Have A Growth Plan?

We've the answer to it

Business Mentoring

(Panduan Perniagaan)

Digital Marketing

(Pemasaran Digital)

Accounting Service

(Penyediaan Laporan Kewangan)

Business Plan

(Pelan Perniagaan)

Preparation of Budgeting and Cash Flow

(Penyediaan Bajet dan Aliran Tunai)

Personal and Business Financial Planning

(Perancangan Kewangan Peribadi dan Perniagaan)

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